

AGREEMENT

on the establishment of a first-level Master Programme in
Open Innovation & Youth Entrepreneurship in the Mediterranean Green Sector
between

CIHEAM Bari
LUM University "Giuseppe Degennaro"
Agricultural University of Tirana
CIHEAM General Secretariat, Paris

The International Centre for Advanced Mediterranean Agronomic Studies/Mediterranean Agronomic Institute of Bari - CIHEAM Bari (hereinafter referred to as "**CIHEAM Bari**"), with registered office in Via Ceglie, no. 9 - 70010 Valenzano (BA), tax identification no. 93047470724, represented by the Director, Dr Maurizio Raeli, born in Lecce on 30/09/1955.

The LIBERA UNIVERSITA' MEDITERRANEA "Giuseppe Degennaro" (hereinafter referred to as "**LUM University**" or "**LUM**") -, with seat in Casamassima (Ba), S.S. 100 Km 18, cap 70010, tax identification no. 93135780729, represented by the Rector, Prof. Antonello Garzoni, born in Bari on 14/06/1969.

The Agricultural University of Tirana (hereinafter referred to as the **AUT**), a public Higher Education Establishment with no.1061970035, based in Tirana, Pajsi Vodica, Koder-Kamez, Albania with VAT Number j61915028N represented by the Rector, prof. Fatbardh Sallaku, born in Duresh on 20 November 1966, as a legal representative.

The International Centre for Advanced Mediterranean Agronomic Studies - CIHEAM General Secretariat (hereinafter referred to as "**CIHEAM HQ**"), with headquarters in Rue Newton, no. 11 - 75116 Paris (FR), represented by the Secretary General, Prof. Teodoro Miano, born in Brindisi on 24/07/1959.

Hereinafter referred to as the "Parties".

CONSIDERING

- the higher education and research policies and regulations in the Republic of Albania.
- Article 3, paragraph 9, of the Italian Ministerial Decree No. 270 of 22/10/2004 on the "Regulation on the teaching autonomy of universities" provides that, pursuant to art. 1, paragraph 15 of the law no. 4 of 14/01/1999, in compliance with the Teaching Regulation of the University, Universities can activate advanced scientific and high permanent or recurrent courses, accessible after graduation, to the conclusion of which first and second level Master's degrees are issued.
- Article 9 of the aforementioned Regulation provides that Master courses can be organised and activated in collaboration with other universities and/or Italian and foreign public and private institutions.
- CIHEAM Bari, the LUM University, the University of Tirana, and CIHEAM HQ share the importance of

developing a joint Master aimed at training innovation managers to support the creation of start-ups and corporate innovation processes.

In particular:

- **the Ministry of Education and Sport of Albania and CIHEAM Bari** signed in July 2022 a Memorandum of Understanding (MoU) aimed to promote international cooperation, research and innovation, focused on the development and the strengthening of the “Third Mission” of higher education institutions.
- **UAT** and CIHEAM Bari, signed an agreement on 5 July, 2022 to collaborate in training and technology transfer activities.
- **CIHEAM Bari** set up and coordinates the MIP network - *Mediterranean Innovation Partnership in agrifood sector*, whose partners are organizations from 10 different Mediterranean countries, including Albania.
- CIHEAM Bari, in collaboration with **LUM**, runs a Master on “*Innovation and youth entrepreneurship in the Mediterranean agrifood sector*”, open to graduates from Mediterranean, Balkans, and African countries.
- **CIHEAM HQ**, the International Centre for Advanced Mediterranean Agronomic Studies (CIHEAM), is a Mediterranean intergovernmental organization composed of 13 Member Countries (Albania, Algeria, Egypt, France, Greece, Italy, Lebanon, Malta, Morocco, Portugal, Spain, Tunisia, and Turkey).
- **CIHEAM HQ** operates through its 4 Institutes based in Bari (Italy), Chania (Greece), Montpellier (France), and Zaragoza (Spain). The Headquarters is based in Paris. All CIHEAM activities are based on a bottom-up collaboration and are oriented towards a PROBLEM-SOLVING approach, in line with the countries’ specific needs. The main CIHEAM scope is strictly related to Education and Training, Research and Innovation, Projects Planning and Technical Assistance, Political Dialogue and Partnerships.

**GIVEN THE ABOVE, THE PARTIES, AS CONSTITUTED AND REPRESENTED,
AGREE AND STIPULATE THE FOLLOWING**

Article 1: Premises

All the premises of the undersigning Parties are recognized as an integral part of this Agreement.

Article 2: Subject of the Agreement

This Agreement defines terms and modalities for the correct functioning of the International first-level Master programme in “Open Innovation and Youth Entrepreneurship in the Mediterranean Green Sector”, to be jointly implemented by CIHEAM Bari, the LUM University, the UAT, and CIHEAM HQ:

Title	Course type	Duration	Academic credits	Coordinator/s
<i>Open Innovation and Youth Entrepreneurship in the Mediterranean Green Sector</i>	First-level Master	1,500 h / one year	60	DAMIANO PETRUZZELLA
				ANTONELLO GARZONI
				FATBARDH SALLAKU
				TEODORO MIANO

The whole course coordination is entrusted to Dr Damiano Petruzzella, CIHEAM Bari.

The scientific Directors are: prof. Fatbardh Sallaku (UAT) and Antonello Garzoni (LUM).

Students of the course will enrol at the LUM University and at the University of Tirana, and both universities will issue the final degree together with CIHEAM Bari and CIHEAM.

The Master's course will be delivered in collaboration with: Banca Intesa Albania and other private partners.

Article 3: Organization, Roles and Tasks

In a coordinated manner and based on the economic agreements referred to in the following articles, CIHEAM Bari, the LUM University, the University of Tirana, and CIHEAM HQ jointly provide services and teaching assistance for the correct delivery of the course.

CIHEAM Bari undertakes to:

- the role of scientific and financial coordination, including the relationship with private partners;
- allocate part of the economic resources necessary for the delivery of the Course, both in kind (for example the cost of the teaching) and in financial support;
- provide the necessary know-how for the co-design and co-production of the Course and identify the most qualified lecturers, in consultation with the LUM University, the UAT, and the CIHEAM HQ;
- participate in the selection of the candidates;
- promote the master's course in collaboration with the LUM University, the UAT, and the CIHEAM HQ on its portal as well as on other channels, including social media;
- provide the LUM University, the UAT, and the CIHEAM HQ with the licence to use its logo for the dissemination and the promotion of the activities exclusively related to the Course covered by this agreement.

The LUM University is committed to:

- set up and activate the Master's course, in compliance with the Master's and Short Master's Regulations, as amended by President of the Board's Decree n. 130 of 17.03.2021;
- undertake the scientific direction and provide the necessary know-how for the co-design and co-production of the Course and identify the most qualified lecturers, in consultation with CIHEAM Bari, the UAT, and CIHEAM SG;
- participate in the selection of the candidates;
- promote the master's course in collaboration with the CIHEAM Bari, the University of Tirana, and

- CIHEAM SG on its portal as well as on other channels, including social media;
- issue the decrees for the setting up and activation of the Course and publish the call for admission to the Course;
- configure the Course on the Esse3 ministerial platform;
- provide CIHEAM Bari, the University of Tirana, and CIHEAM SG with the licence to use its logo for dissemination and promotional activities related exclusively to the Course covered by this agreement;
- provide 11 days of lectures (88 hours of lessons both in presence or in distance) in the Courses of Business Model Design and Innovation (5 days), Agile Methods and Change Management (5 days), Social innovation for Local Communities (3 days). The cost of these lessons will be self-financed by LUM. Travel and accommodation costs for LUM professors will be supported by CIHEAM Bari or other partners.

The UAT commits to:

- allocate part of the economic resources necessary for delivering the Course, both in kind (for example the cost of the teaching) and in financial support;
- take the role of administrative and academic office, offering logistical support and assistance to lecturers;
- set up and activate the master's course, in compliance with its regulations;
- provide the necessary know-how for the co-design and co-production of the Course and identify the most qualified lecturers, in consultation with CIHEAM Bari, the LUM University, and CIHEAM HQ;
- participate in the selection of the candidates;
- advice participants and scientific tutors;
- promote the master's course in collaboration with CIHEAM Bari, the LUM University, and CIHEAM HQ on its portal as well as on other channels, including social media;
- issue the decrees for the setting up and activation of the Course and publish the call for admission to the course;
- configure the Course on its application system;
- take care of student's career requirements;
- provide CIHEAM Bari, the LUM University, and CIHEAM HQ with the licence to use its logo for dissemination and promotional activities related exclusively to the Course covered by this agreement; host all course activities.

CIHEAM HQ undertakes to:

- allocate part of the economic resources necessary for delivering the Course, both in kind (for example the cost of the teaching) and in financial support;
- provide the necessary know-how for the co-design and co-production of the Course and identify the most qualified lecturers, in consultation with CIHEAM Bari, the LUM University, and the University of Tirana;
- participate in the selection of the candidates;
- promote the master's course in collaboration with CIHEAM Bari, the LUM University, and the University of Tirana on its portal as well as on other channels, including social media;
- provide CIHEAM Bari, the LUM University, and the University of Tirana with the licence to use its logo for dissemination and promotional activities related exclusively to the Courses covered by this agreement;

Other parties will cooperate in the delivery of the Master, as defined in conventions entered for this purpose.

Article 4: Organization and management

1. The responsibility for coordination is entrusted to CIHEAM Bari in the person of Damiano Petruzzella. The scientific Directors are: proff. Fatbardh Sallaku (UAT) and Antonello Garzoni (LUM). The Organization of the Master envisages the creation of a Technical-Scientific Committee composed of one representative per each partner institution.
2. The Technical-Scientific Committee supervises the course organization and monitors its regular functioning.
3. The Technical-Scientific Committee, in compliance with the current regulation on tutoring, is meant to appoint the tutors who, owning specific skills related to the contents, methods and purposes of the course, will help with organizational and teaching activities.
4. The Technical-Scientific Committee identifies the Selection and Final Examination Boards, to be appointed by decree of the Department Director. The Examination Board must consist of 5 members, 3 of whom at least must be members of the University.

Article 5: Admission requirements and issue of the title

1. The admission criteria will be the following: a university three-year degree, in any discipline.
2. At the end of the programme, participants whose administrative position is regular and having passed all the exams including the final exam, will be awarded a joint title of University Master's degree.
3. The final exam is in the form of a written presentation (Project Work Report) to be discussed before an Examination Board.
4. The master's degree diploma is jointly issued by the LUM University, the UAT, Ciheam Bari and CIHEAM HQ.

Article 6: Course delivery modality

1. The course delivery will be hybrid, including both online and face-to-face learning activities.
2. Lectures in presence will take place at the UAT.
3. The Course must be activated in agreement with the parties for the academic year 2024-2025.
4. The UAT will provide students and teaching staff with appropriate organizational and administrative office services necessary for an adequate progress of the teaching modules.
5. The UAT is committed to hosting teachers and students in appropriate premises, fully equipped to conduct training activities, with all the necessary authorizations as required by the current regulation.
6. The UAT will cover all costs related to the setting up of classrooms to be fitted with the necessary equipment and consumable material useful to allow the best possible development of theoretical and practical sessions.
7. All the Institutions will be responsible for designing, printing, and publishing teaching and informative materials concerning the Course, showing the logos of the Institutions.

8. The financial coordination is entrusted to CIHEAM Bari. CIHEAM Bari will collect any financial contributions paid by partners and sponsors which will be fully invested in the master's activities.
9. The participants' registration fees will be paid to UAT and totally invested in the master's activities.
10. This agreement does not involve any financial charges for LUM except the cost of teaching for the modules carried out by LUM teachers.

Article 7: Course duration, contents, and final examination

1. The duration of the course, its organization in training modules, the number of academic credits (60 ECTS), the hours of total and compulsory teaching commitment, the admission requirements, and the analytical selection criteria to acquire the credits provided for by the project plan, will be indicated in the call for admission, in compliance with current university regulations.
2. The course will be organised as described in the project plan approved by the Collegial Bodies of the University. It will be designed and drafted as shown in the model attached to this agreement.

Article 8: Minimum and maximum number of participants

1. The number of participants may vary from a minimum of 20 to a maximum of 30.

Article 9: Intellectual Property

1. Each Party acknowledges and agrees that any and all of the Intellectual Property Rights or other proprietary rights in respect of any literature, materials, research or teaching methods, procedures, processes and/or the learning experience in relation to or in connection with the Programme and any parts thereof, are and shall remain the sole property of its owner and, save as expressly set out herein, nothing in this Agreement is intended to transfer ownership or create any licensed rights under any such Intellectual Property Rights or other proprietary rights.
2. The learning materials and any other literature, materials, research methods, procedures, processes or programmes in which a party has Intellectual Property Rights relating to or in connection with the Programme and which are disclosed to the other party pursuant to this Agreement may be used by the other party solely for the purposes of performing its obligations under, and during the period of, this Agreement and for no other purpose.

Article 10: Duration of the Agreement

1. This Agreement will operate from the last date of signing, will be effective for a period of three years from academic year 2024/2025 and in any case until the completion of the activities connected to the Master and the fulfilment of any subsequent obligations to which the partners are required.
2. For the purposes of this Agreement, the academic year runs from August 1st to July 31st.
3. Any modification or termination of the Agreement shall be carried out in such a way as to ensure no

- damage for the participants in the programme already underway.
4. If any of the partner institutions wishes to withdraw, it must be guaranteed that all the students admitted will be able to regularly complete their studies.
 5. Annexes can be individually modified by mutual consent between the Parties by means of an exchange of official notes between the partners, to no detriment to the students already enrolled.
 6. In the event of non-activation of the master's program, the Parties declare that they will have nothing to claim from each other for reasons directly or indirectly related to the activities carried out by them for the planning, organization and promotion of the master's program.

Article 11: Insurance obligation

1. The Agricultural University of Tirana declares that master's students and staff (teachers, tutors, and administrative personnel) will be insured against accidents they may suffer during the Program, for the activities under this Agreement, and for civil liability for damage they may involuntarily cause to third parties (people or their properties).

Article 12: Liability of the Parties

Each Party shall be relieved of all liability for any harmful event that may occur to the staff of another Party during their stay at its premises, except in cases of wilful misconduct or gross negligence. Each Party shall exempt and indemnify the other Party from any commitment or liability vis-à-vis third parties that may derive from the implementation of the activities under this Agreement.

Article 13: Dispute resolution

The Parties undertake to settle amicably any dispute arising out of the implementation of this Agreement. If no agreement can be reached, the Parties shall seek the assistance of the competent judicial authority. The competent jurisdiction will be the Court of Bari.

Article 14: Privacy

The Parties declare to each other to be informed. Furthermore, in compliance with the provisions of the EU Regulation 2016/679 and subsequent decrees for the adaptation of national legislation to these provisions, the Parties agree that "personal data" collected as a result of and in the course of the implementation of this Agreement are processed exclusively for the purposes of the Agreement itself, through consultation, processing, interconnection, and comparison with other existing data and through any further manual and automated processing. For statistical purposes, data will be processed on a completely anonymous basis.

The holders of this article are the Parties as above identified, named and domiciled.

Article 15: Rules of referral

For all that is not expressly provided for in this Agreement, the current legislation applies and specifically the Accounting Regulation, the Teaching Regulation, the Master and Short Master Regulation of the LUM University and the rules on university education, in addition to the Tuition Fees Regulation of UAT. The stamp duty is virtually paid by each Party on its own copy of the document.

CIHEAM Bari

Director of CIHEAM Bari
Dott. Maurizio Raeli



LUM University "Giuseppe Degennaro"

Rector of LUM University "Giuseppe Degennaro"
Prof. Antonello Garzoni



Agricultural University of Tirana

Rector of the Agricultural University of Tirana
Prof. Fatbardh Sallaku



CIHEAM HQ

Secretary General of CIHEAM
Prof. Teodoro Miano

